

Needs Analysis

Electric	Supplier Qualifications
Service	
Supplier Credit Rating	S&P: BBB-; Moody's: Baa2
Time Supplying Electric in State	Over 25 Years
Local Customer Service?	No
Online Portal ?	Yes
Billing Accuracy/Timeliness	Meets Standards
Consolidated Billing Offered (Y/N)	Yes
Payment Terms	Net 20
Electronic Signature Available (Y/N)	Yes
Credit Card Payment Available	Yes
Products	
Fixed Price Maximum Term Length	48 months from prompt
Block and Index Products?	Yes
Pass-through Components?	Yes
Contract Rollover Terms	Month-to-month market rate
Material Change Language	None
Executed Contract Deadline	5:00 pm CST Same Day
Passed-through Rate Increases	Change in law

Gas	Supplier Qualifications
Service	
Supplier Credit Rating	Baa1 and A-
Years In Business	Over 25 Years
Online Portal?	Yes
Consolidated Billing Offered?	Yes
Payment Terms	Depends on Financials
Electronic or Verbal Locks Available?	Yes
Products	
Fixed Price Maximum End Date	60 months from prompt month
Swing Products Available	Yes (Index)
Managed Programs (if any) Available	Not Offered
Index and Nymex/ Basis Options	Yes
Ability to Layer Hedges?	Yes
Automatic Triggers/Locks Available?	No
Default Index Rate & Publication	Gas Daily Daily
Auto-Renewal Terms	Can be added at customer discretion

SAMPLE